

aberaw

Value Strategy

A DIFFERENTIATED VALUE CHAIN



ADDING VALUE THROUGH COST, MARGIN AND CASH SYNERGIES ACROSS THE SEGMENTS



RECYCLING & RENEWABLES

SCRAP IS OUR KEY RAW MATERIAL, CHARCOAL OUR MAJOR ENERGY

- > Aperam Recycling enables 100% scrap based products at S&E
- S&E order book transparency enables Recycling to supply tailor made material with cost & environmental benefits
- BioEnergia substantially reduces decarbonization risks and supplies a competitive source of energy

STAINLESS & ELECTRICAL

ONE OF THE LARGEST & MOST PROFITABLE SS PRODUCERS GLOBALLY

- Europe and Brazil share common innovation portfolios
- Best practices sharing and technology management across both regions
- Ability to leverage supply chains during investments, maintenance or specific products
- Global sourcing of raw materials, common goods and services

ALLOYS & SPECIALTIES

TOP 3 PRODUCER IN STABLE & FAST GROWING NICKEL ALLOYS

- S&E provides low cost upstream capacity for A&S growth plan
- Versatile S&E downstream rolling assets take over A&S products to provide growth opportunities in niche assets

SERVICES & SOLUTIONS

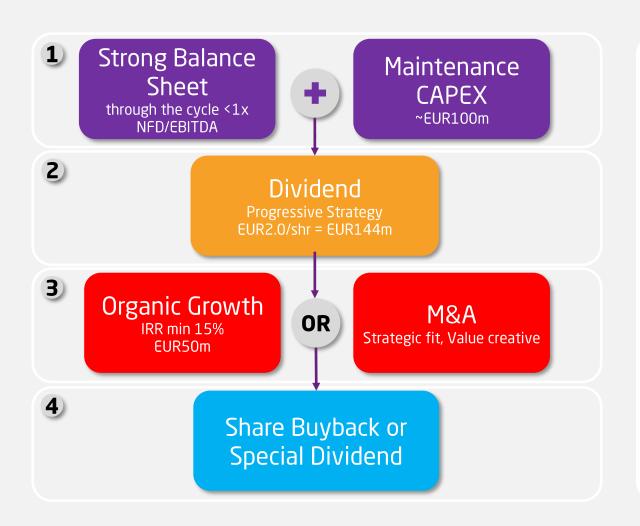
APERAM'S DISTRIBUTION ARM WITH HIGH GROWTH POTENTIAL

- S&E provides S&S with material at shorter lead time
- > S&S proximity to customer provides S&E with market insight and reduces volatility
- > S&S promotes capital efficiency for S&E deliveries
- > S&S provides proximity to customer for closed loop systems

FINANCIAL POLICY



FINANCIAL POLICY BALANCES GROWTH OPPORTUNITIES AND SHAREHOLDER RETURNS





STRATEGY

aberam

VALUE CREATION IN A CIRCULAR, CLEAN ECONOMY VIA AGILITY

We are ambitious

to grow Aperam into a more sustainable and profitable company



COST IMPROVEMENT

- Lowest cost position in our core markets
- Leadership Journey® Phase 4 (2021-23)
- Leadership Journey® Phase 5 (from 2024)



MIX IMPROVEMENT

- Leverage materials competency to deliver next generation solutions
- Stainless Alloys Electrical Steels



ESG

- Build on industry leading position
- > Clear improvement targets
- > Benefit from growth of the circular economy



PERFORMANCE

- Sustainable attractive shareholder returns across the cycle
- Low maintenance capex& strict criteria for growth
- > Return of excess cash



OPPORTUNITIES

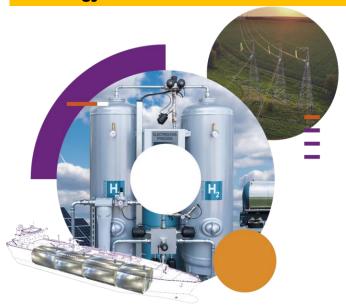
- > M&A option
- > Strategic capex
- Strengthening international presence in niches

MEGATRENDS (GROWTH)



PROFOUND AND LASTING CHANGE DRIVES UNPRECEDENTED GROWTH OF STAINLESS & ELECTRICAL STEEL CONSUMPTION

We Empower the **Energy Transition**





Decrease CO₂ Footprint of Energy Production

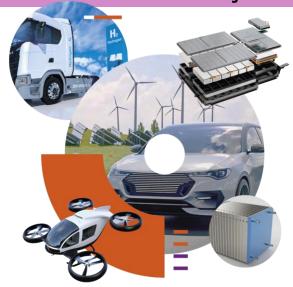


Improve Energy Grids & Storage



Optimize Energy Consumption

We ignite the **Mobility Revolution**





Electrification of Mobility



Hydrogen Mobility



Decarbonization of Transport of Goods

We offer Sustainable & Safe

Packaging Solutions





Reusable Deli Trays

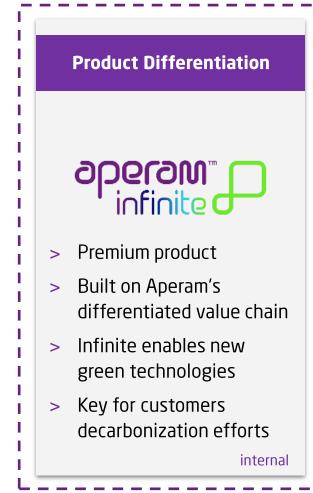


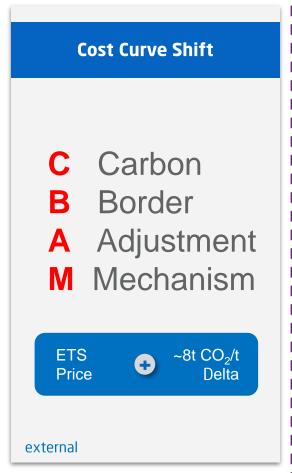
Microwaveable Food Containers

APERAM'S ECONOMICS OF THE "E"



DECARBONIZATION & ENVIRONMENTAL IMPROVEMENTS OPEN SIGNIFICANT EARNINGS POTENTIAL FOR APERAM







> Recycled Nickel Growth Plan recyco > Low cost Plant based Nickel Botanickel By Aperam & Econick > Forest Growth BioEnergia

Business Growth

Scrap growth & synergies

PERFORMANCE

THE LEADERSHIP JOURNEY ® - 5 DISTINCT PHASES IN RESPONSE TO A CHANGING MARKET

PHASE 1 2011-13 Restructuring Target: €250M / €277m

- Footprint change
- SG&A reduction
- Asset upgrade
- Energy mix Brazil
- ► EU product portfolio

PHASE 2 2014-17 (\$225M) Asset upgrade Target: €200M / €232m

- Asset upgrades*
- Automation
- Quality & Yield
- De-bottlenecking
- Brazil product portfolio

PHASE 3 2018-20 (€200M) **Transformation** Target: €200M / €223m

- New technology Automation / sensors
- Raw material purchasing
- Digital transformation
- Procurement
- Distribution growth & top line

PHASE 4 2021-23 (€150M) Footprint & Growth Target: €150M / €186m

- Footprint change
- Sourcing & Procurement
- Brazil product portfolio
- Specialty products
- Alloys growth

PHASE 5 2024-26 (€200M) Efficiency Target: €200M /

- SG&A reduction
- Sourcing & Procurement
- S&E mix improvement
- BioEnergia growth & new business models
- Alloys growth

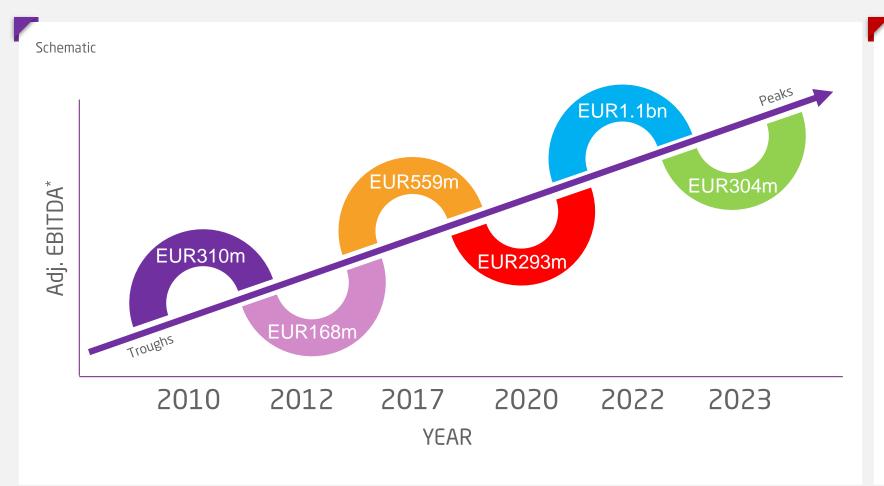
Headcount related upgrade

Other cost measure

► Growth measure

*e.g. A&S wire rod mill, Brazil downstream, Genk & Gueugnon downstream upgrade, Isbergues LC2i upgrade

RESILIENCE LEADERSHIP JOURNEY® RAISES PEAKS AND TROUGHS OVER TIME²



BETTER SUPPORT THAN 2020²

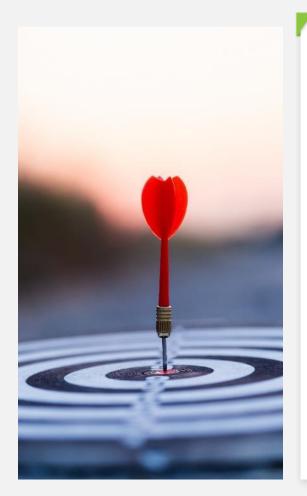
- > Leadership Journey®
- EUR186m gains 2021-23
- Fixed cost variabilization
- Trade protection limits price disruption of imports by preventing dumping effectively
- > De-risking value chains & minimizing lead time
- > ELG Contribution

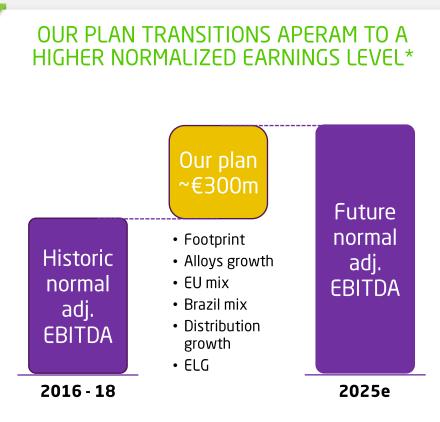
*Schematic

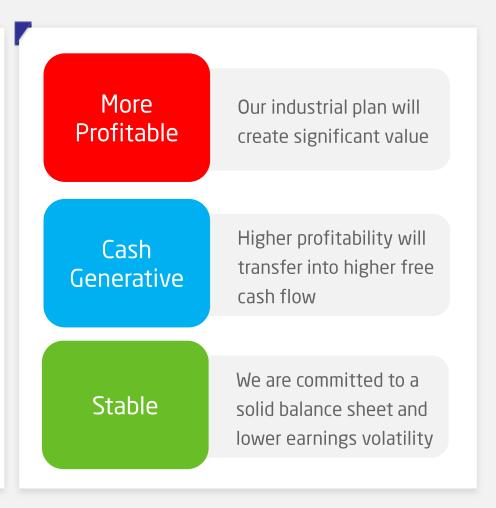
²Realized LJ gains 2020-22 totaled EUR217m



THE LEADERSHIP JOURNEY® IS OUR MAIN LEVER TO TURN APERAM IN A MORE RESILIENT AND PROFITABLE COMPANY



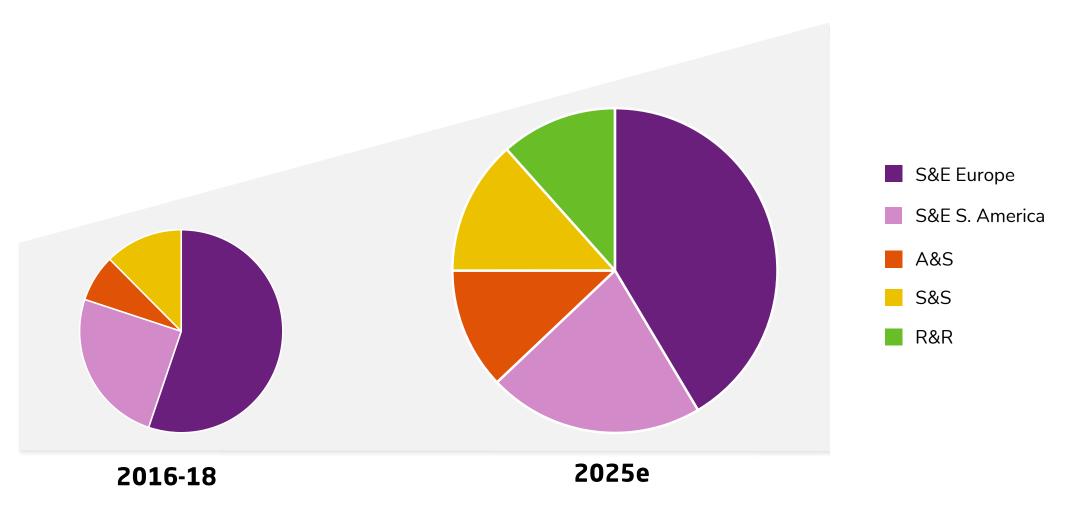




ADJ EBITDA COMPOSITION*



OUR VALUE CHAIN EVOLVES AND CONTRIBUTES A HIGHER SHARE OF GROUP EBITDA



ESG SUMMARY



CONVINCING REASONS TO LOOK AT APERAM FROM AN ESG PERSPECTIVE

Non toxic, long lifespan and 100% infinitely recyclable without loss of quality

We value our diverse workforce, invest in training, 83% rate us a good employer

- reducte	Tron toxic, for its pair and 20070 in infectly recyclable with out 1035 of quality
Process	We have ambitious ESG targets and a convincing track record
Environment	We are recycling champion and >48% of our energy intake is renewable
Climate change	We have a best in class CO ₂ footprint in the industry globally*

Governance

Social

Products

The majority of our board is independent

Ethics

We have a robust compliance framework and a zero tolerance policy

^{*} Scope 1 (on-biogenic) + scope 2 (market-based)

WHY TO INVEST IN APERAM



Our products will serve the future

Our responsible - produced solution are best positioned to serve customers in an environmentally conscious economy

4 We have a plan

How to grow Aperam into a more profitable, cash generative and resilient company

2 A team with a track record

Diverse, experienced with a proven track record of mastering growth and volatility

5 Our focus on the balance sheet

Our financial stability will continue to be the cornerstone of our way forward

3 Agility is our mantra

We focus on adapting quickly to changing business environments and continuously challenge ourselves

6 Value creation is our USP

We follow strict criteria for capital allocation and project execution that ensure value creation for our stakeholders